

**cpb**

*Division of labour*

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# Tasks, technology and trade

Measuring and interpreting trends in the  
division of labour in the Netherlands

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# Observations

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- Division of labour seems to have changed ...
  - ▶ Blinder: “>25 percent of all jobs offshorable”
  - ▶ Grossman and Rossi-Hansberg: “trade in tasks”
  - ▶ Baldwin: “second unbundling”
  - ▶ Policy makers: “what is the threat of offshoring?”

- Measuring and understanding trends in the division of labour
  - ▶ How does “(un)bundling” work?
  - ▶ What are the employment effects?
  - ▶ Who is affected? Is my job safe?

# Approach

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- Develop measures to understand changes in division of labour
- Three dimensions and issues

## **Dimension**

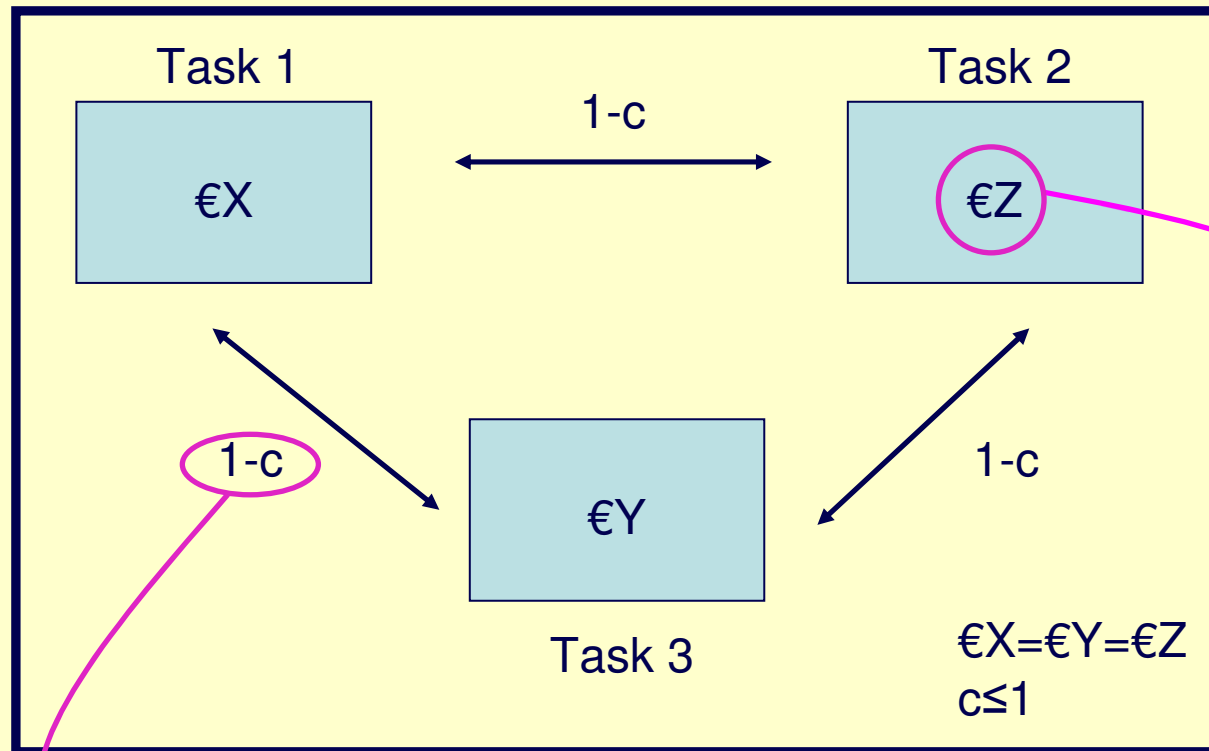
Occupation  
Industry  
Space

## **Issues**

Separate tasks into different jobs  
Outsource tasks to other firms  
Offshore tasks

# Division of labour and tasks

Initial situation



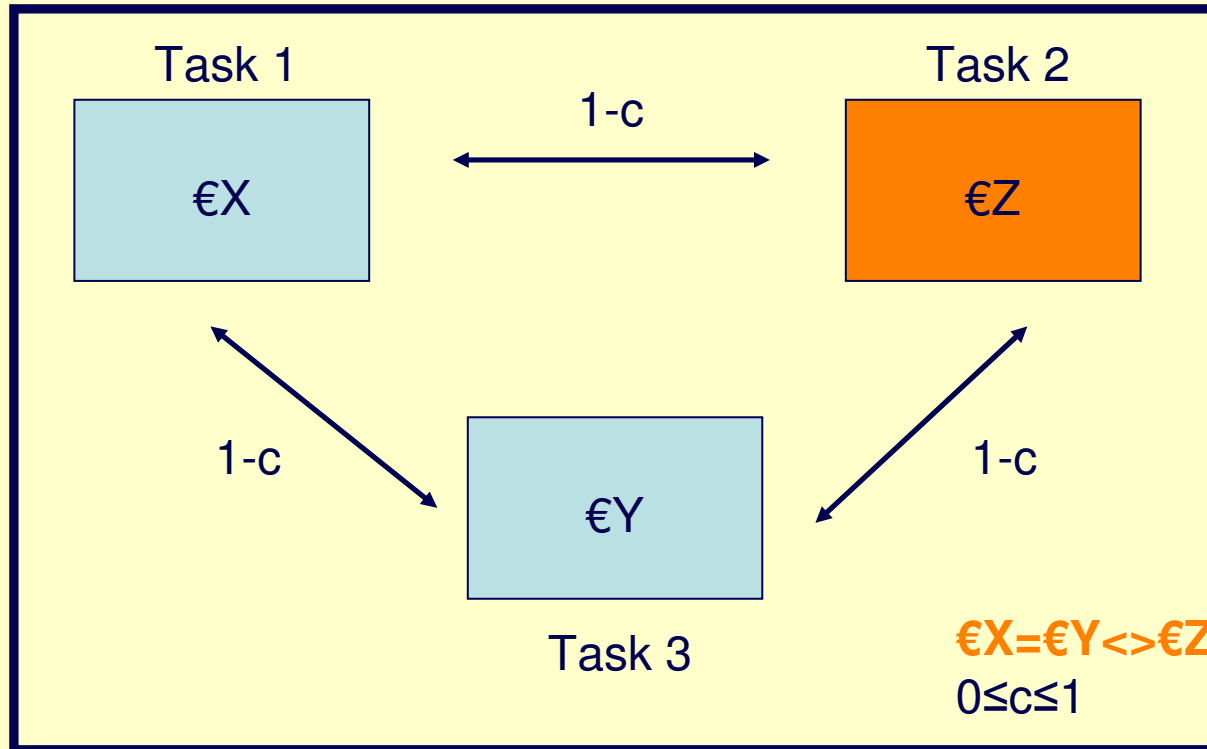
Occupation

Price (€)

Connectivity (c)

# Division of labour and tasks

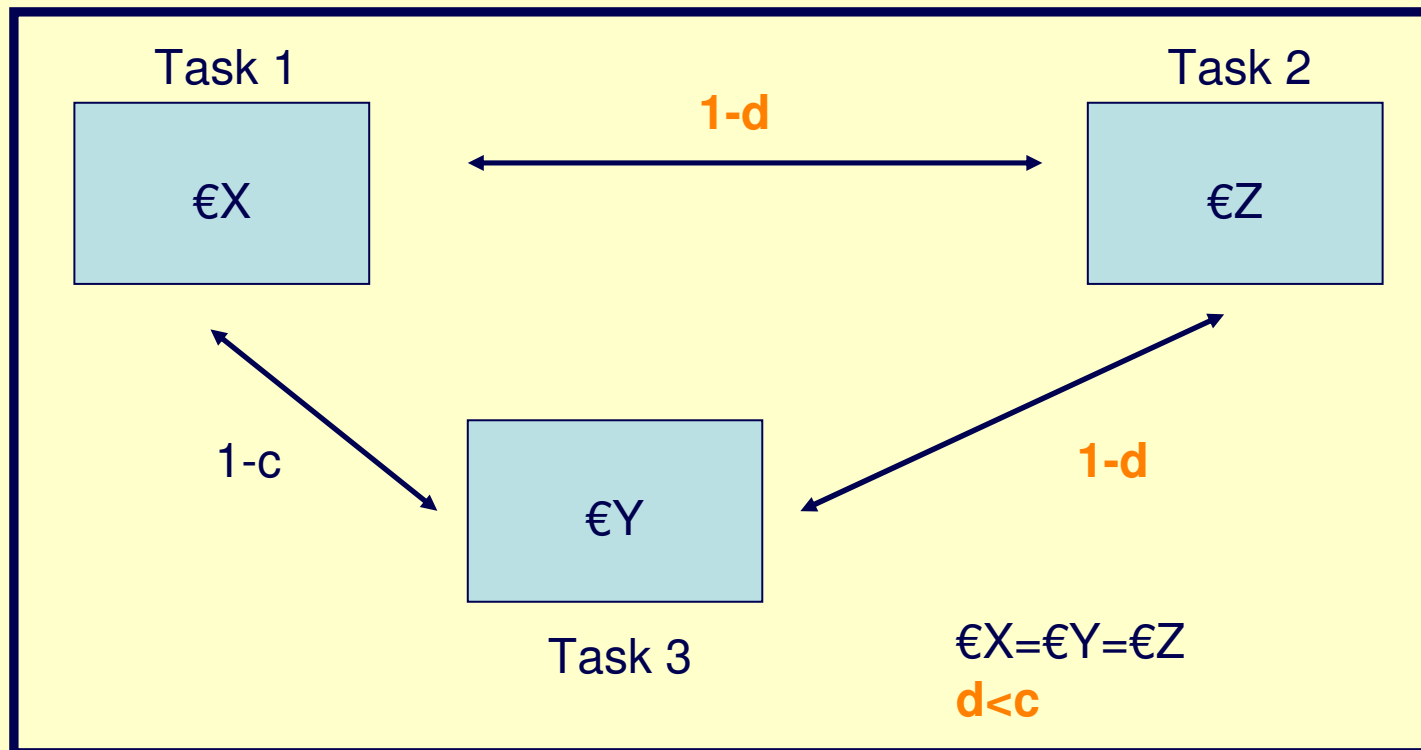
Price of tasks changes



Occupation

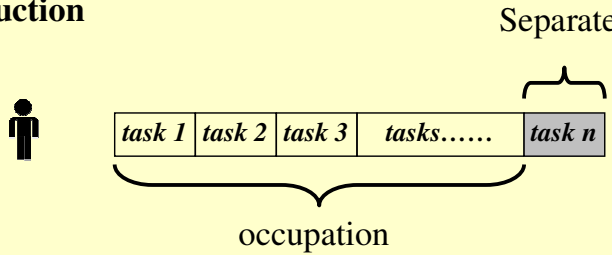
# Division of labour and tasks

## Connectedness changes



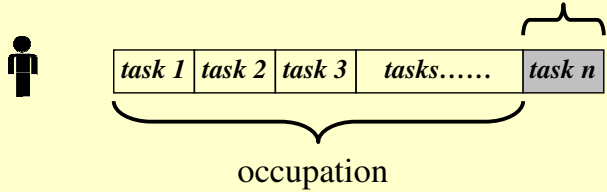
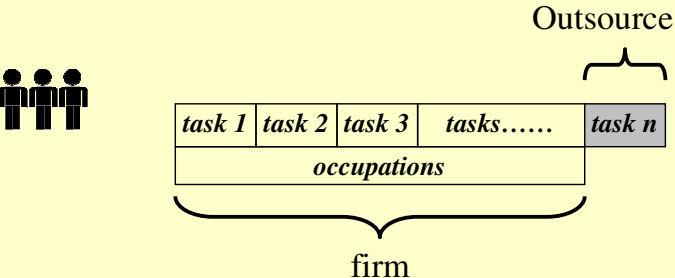
Occupation

# Framework

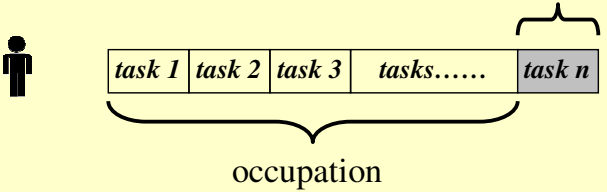
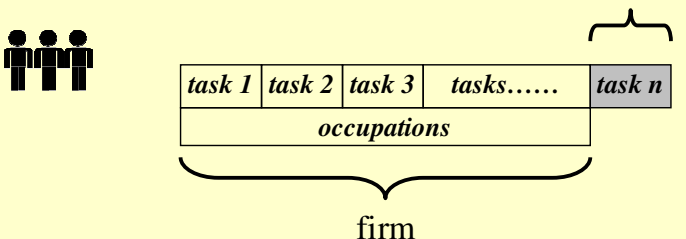
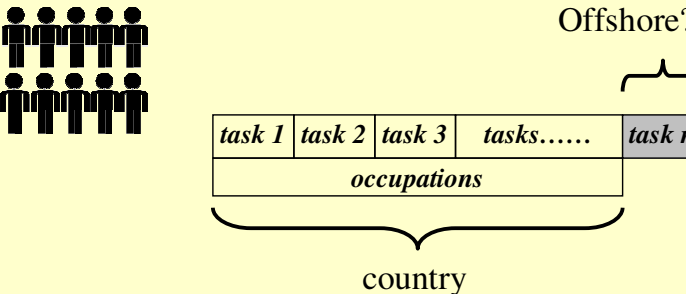
<p><b>Production</b></p> 	<p><b>Trade-off</b></p> <p>Coordination costs vs. production costs</p>	<p><b>Measures</b></p> <ul style="list-style-type: none"> <li>• task-occupation connectivity</li> <li>• task-occupation wage differential</li> </ul>



# Framework

<p><b>Production</b></p> 	<p><b>Trade-off</b></p> <p>Coordination costs vs. production costs</p>	<p><b>Measures</b></p> <ul style="list-style-type: none"> <li>• task-occupation connectivity</li> <li>• task-occupation wage differential</li> </ul>
	<p>Make vs. buy</p>	<ul style="list-style-type: none"> <li>• task-industry connectivity</li> </ul>

# Framework

Production	Trade-off	Measures
<p>Separate?</p>  <p>task 1 task 2 task 3 tasks..... task n</p> <p>occupation</p>	<p>Coordination costs vs. production costs</p>	<ul style="list-style-type: none"> <li>task-occupation connectivity</li> <li>task-occupation wage differential</li> </ul>
<p>Outsource?</p>  <p>task 1 task 2 task 3 tasks..... task n</p> <p>occupations</p> <p>firm</p>	<p>Make vs. buy</p>	<ul style="list-style-type: none"> <li>task-industry connectivity</li> </ul>
<p>Offshore?</p>  <p>task 1 task 2 task 3 tasks..... task n</p> <p>occupations</p> <p>country</p>	<p>Proximity vs. cost advantages</p>	<ul style="list-style-type: none"> <li>Occupation-space connectivity</li> <li>Spatial-occupation concentration</li> </ul>

## ■ Goal

- ▶ Data set 1996-2005 with education, wages, task measures, specialisation and offshoring

## ■ Input

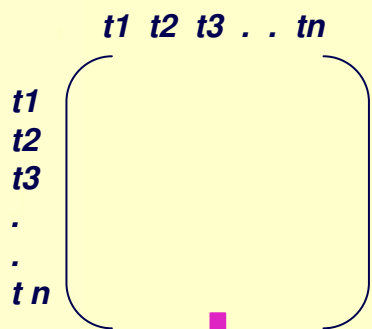
- ▶ Dutch labour force survey 1996-2005
- ▶ Tasks from UK (BSS)
- ▶ IO industry classification
- ▶ Spatial employment information

## ■ Result

- ▶ occupation-task-year
- ▶ industry-task-year
- ▶ occupation-space-year

# Task-occupation connectivity

Obtain correlation matrix of tasks ( $n \times n$  matrix)  $c$



Use the importance level of each task for each occupation as weights ( $m$ )

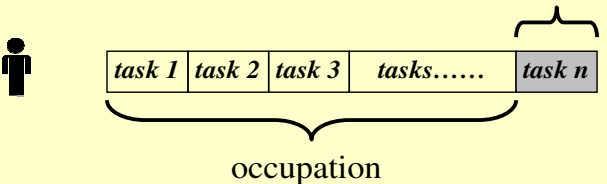
Individual level task data				
	importance	importance	importance	importance
person	task 1	task 2	.....	task n
1	0	3	.....	4
2	1	1	.....	4
3	3	4	.....	3
4	4	4	.....	2
5	4	2	.....	1
6	4	2	.....	2
7	3	1	.....	1
8	3	3	.....	2
9	2	3	.....	3
10	2	4	.....	4
.				
.				
.				
.				
n				

Calculate  $c \cdot m$  for each occupation-task combination (multiply rows by task importance and sum by occ)

# Data set

occupation	task	task importance 1997	task importance 2006	task-occupation connectivity
basic jobs	strength	3,53	3,63	0,0651141
11	analysing	2,04	2,16	0,2913167
11	planning	1,79	2,06	0,2339934
11	writing	1,86	1,88	0,2662569
...	...	...	...	...
...	...	...	...	...
technical (low)	8	3,32	3,54	0,0657298
26	18	2,57	3,02	0,2970032
26	22	2,20	2,50	0,2331954
26	30	2,02	2,20	0,2673084
...	...	...	...	...
...	...	...	...	...
econ, admin etc.	8	1,94	2,07	0,0412927
51	18	3,03	3,46	0,3123539
51	22	2,61	2,85	0,2511243
51	30	2,53	3,06	0,2917716
...	...	...	...	...
...	...	...	...	...
managers	8	2,32	2,03	0,0411967
98	18	3,77	4,14	0,3154723
98	22	4,11	3,94	0,2528255
98	30	3,13	3,36	0,2943714
...	...			
...	...			

# Workers

Production	Trade-off	Measure
	Coordination vs. production	<ul style="list-style-type: none"> <li>task-occupation connectivity</li> <li>task-occupation wage differential</li> </ul>

## Task-occupation connectivity

Presence of task X given presence task Y

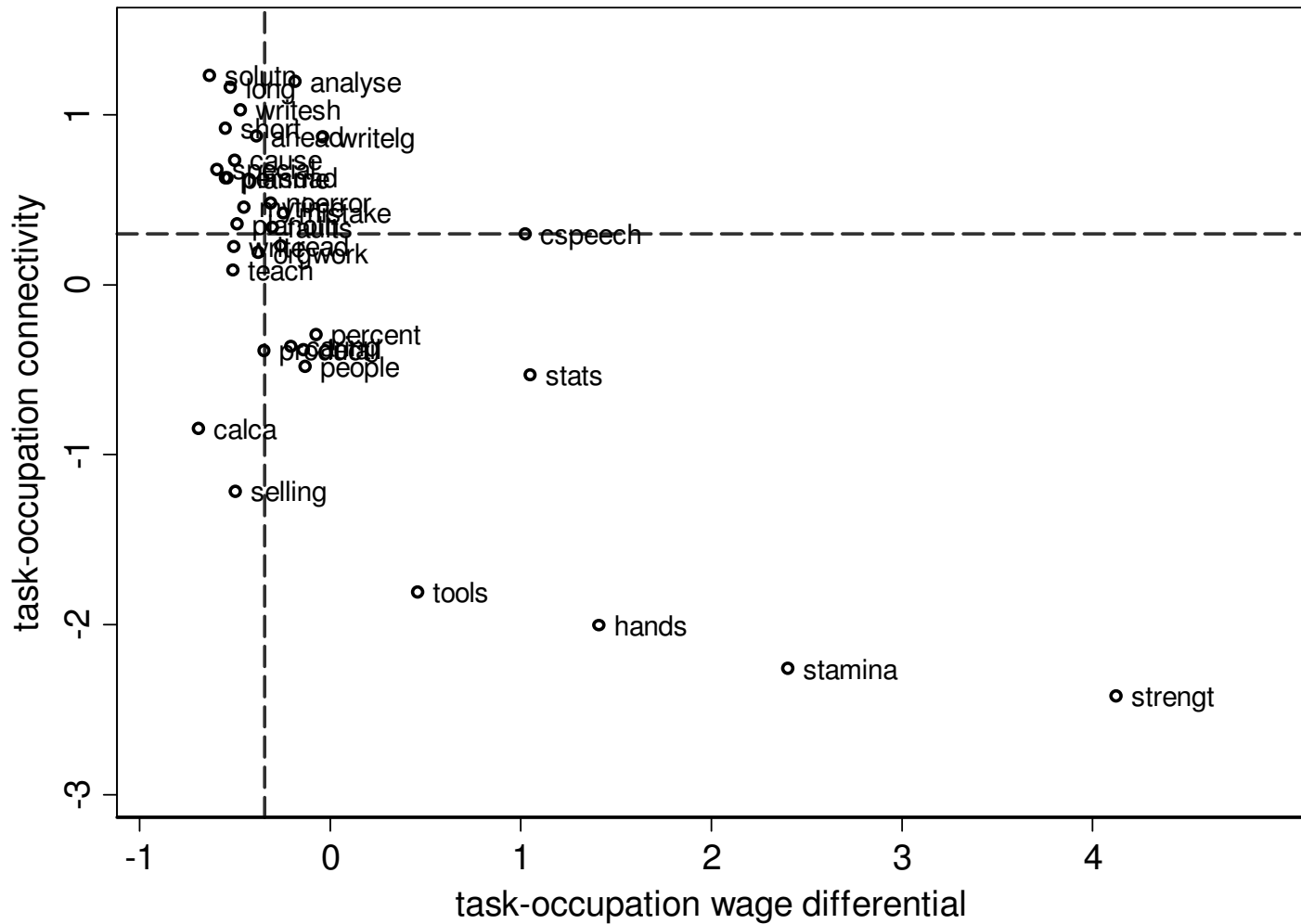
$$toc_{ij} = \sum_{j=1}^{j=33} c_{jj} m_{ij}$$

## Task-occupation wage differential

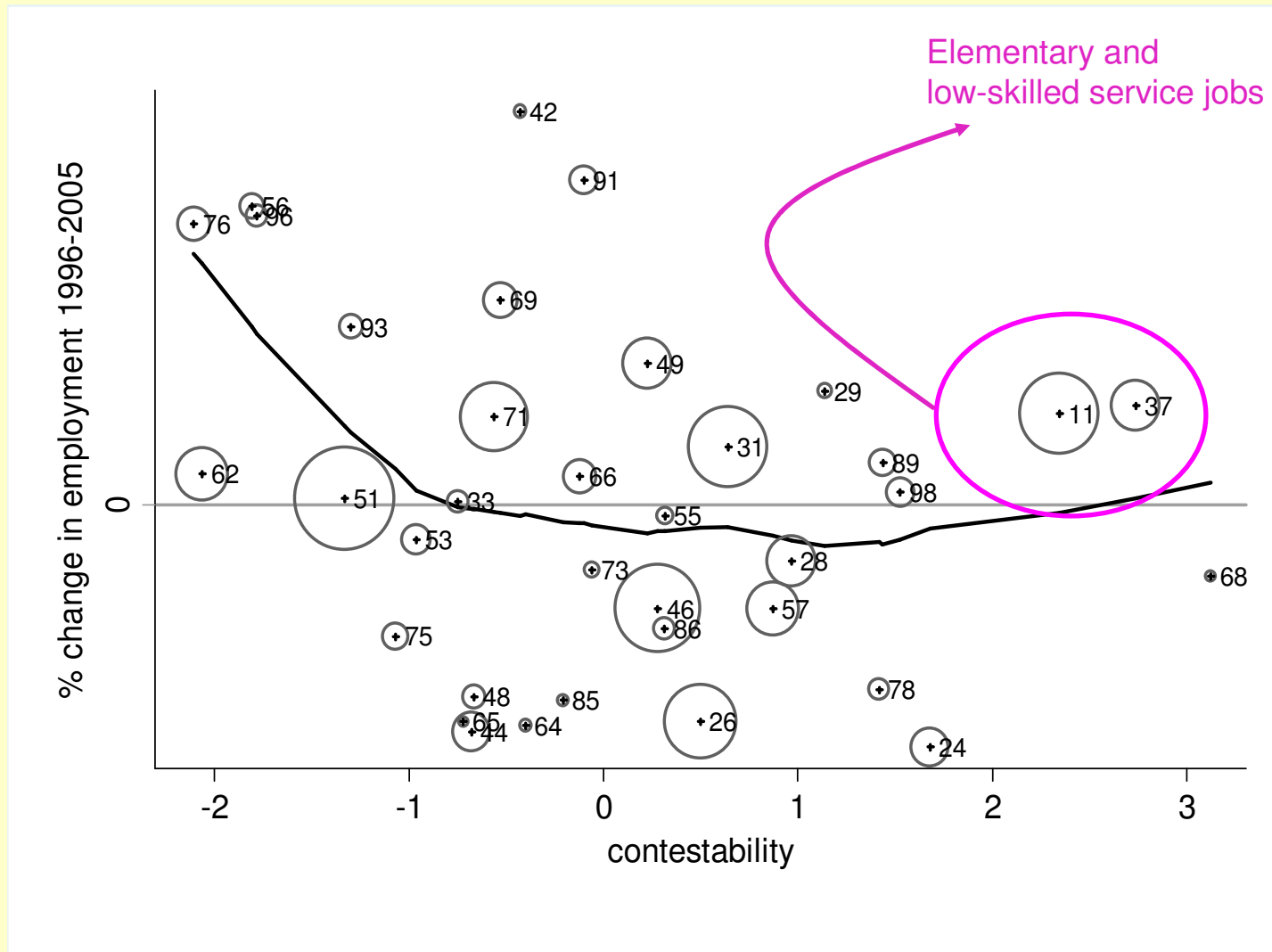
Absolute difference between occupation and task wage

$$toward_{ij} = |w_i - w_j|$$

# Connectivity and wage differential



# Contestability

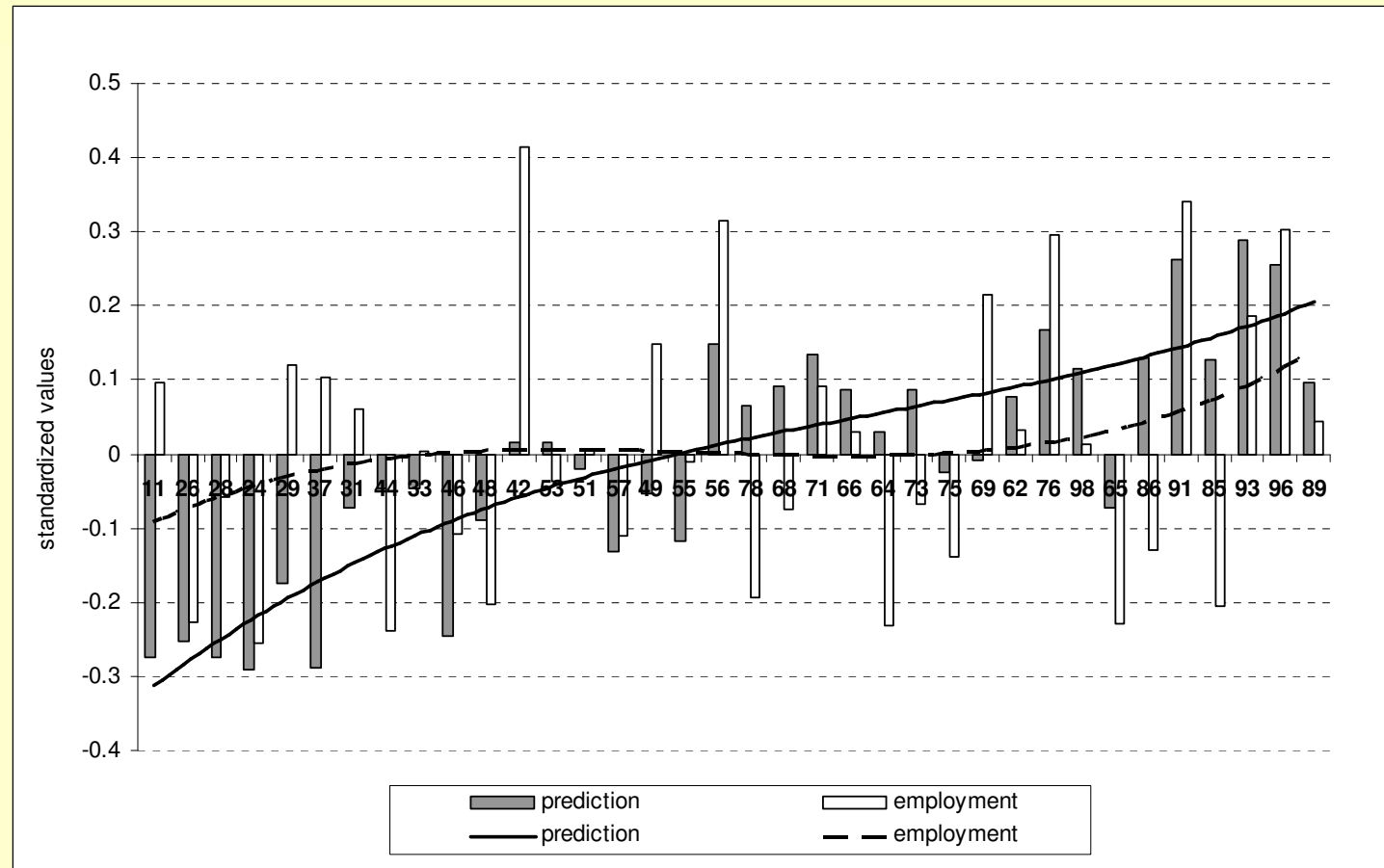




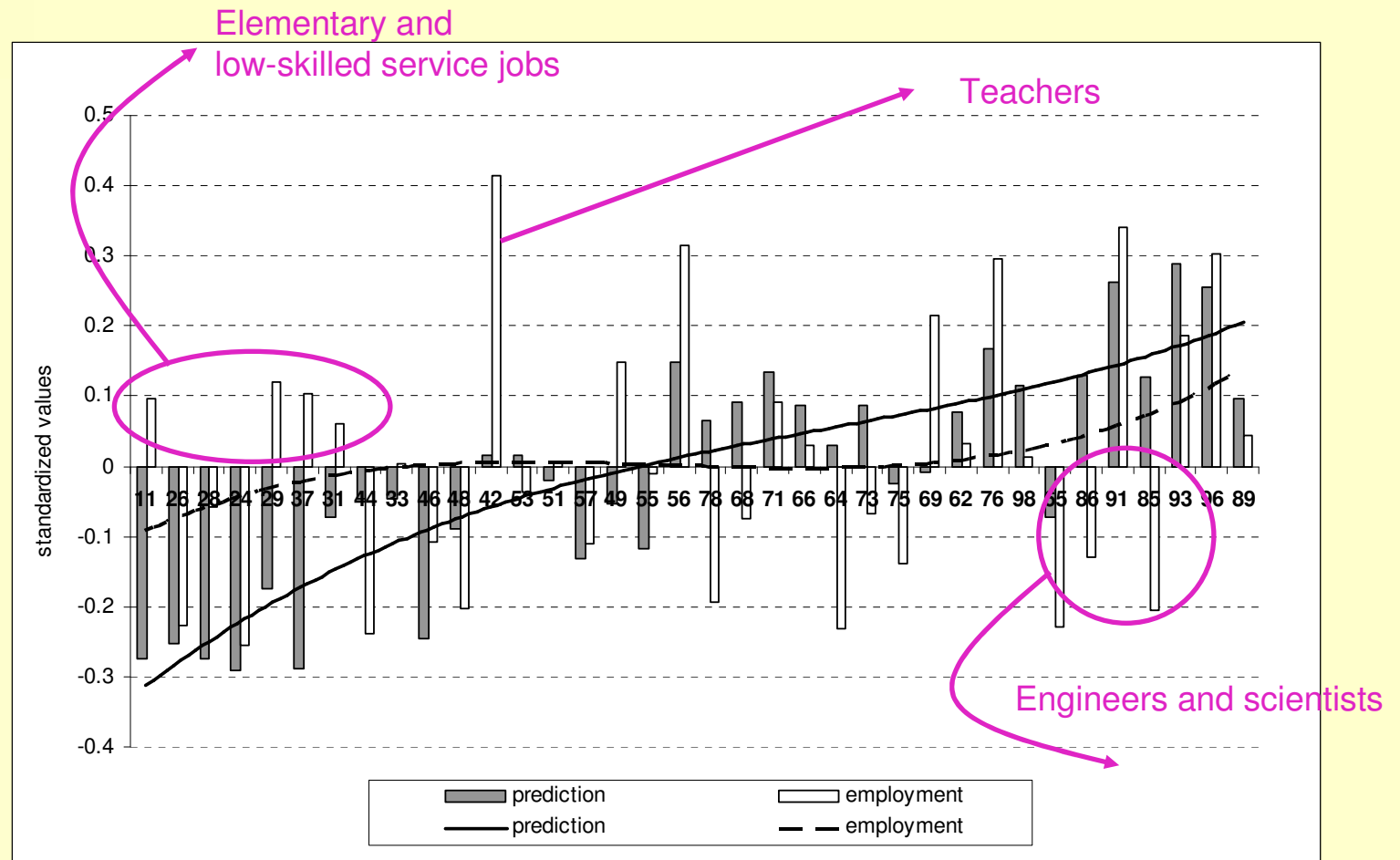
# Employment changes

	(1)	(2)	(3)	(4)
Dependent variable: Change in employment, 1996-2005	OLS	OLS	WLS	WLS
task-occupation connectivity	0.075** (0.030)	0.153*** (0.048)	0.058** (0.023)	0.075** (0.032)
task-occupation wage differential	0.003 (0.024)	0.032 (0.026)	0.067** (0.026)	0.083*** (0.028)
education 1996		-0.084 (0.059)		-0.011 (0.044)
log employment 1996		0.029 (0.027)		0.031 (0.022)
Constant	0.012 (0.029)	-0.173 (0.189)	0.053** (0.021)	-0.183 (0.176)
Observations	36	36	36	36
R-squared	0.168	0.273	0.329	0.370

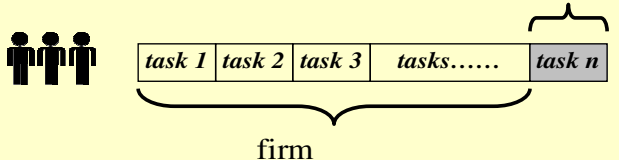
# Employment changes



# Employment changes



# Industry

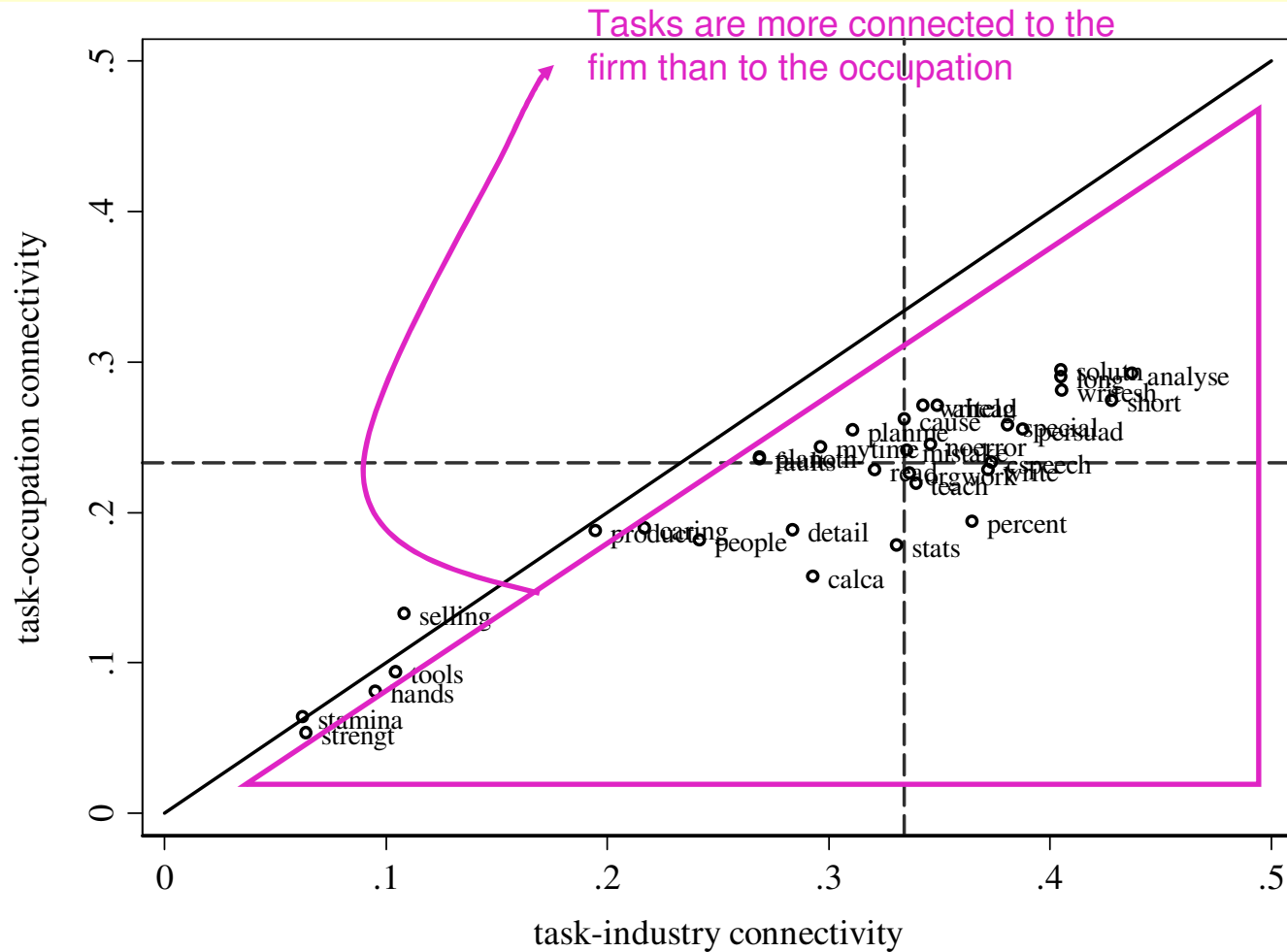
Production	Trade-off	Measure
	<p>Make vs. buy</p>	<ul style="list-style-type: none"> <li>task-industry connectivity</li> </ul>

## Task-industry connectivity

Presence of task X given presence task Y

$$tic_{jr} = \sum_{j=1}^{j=33} c_{jj} m_{jr}$$

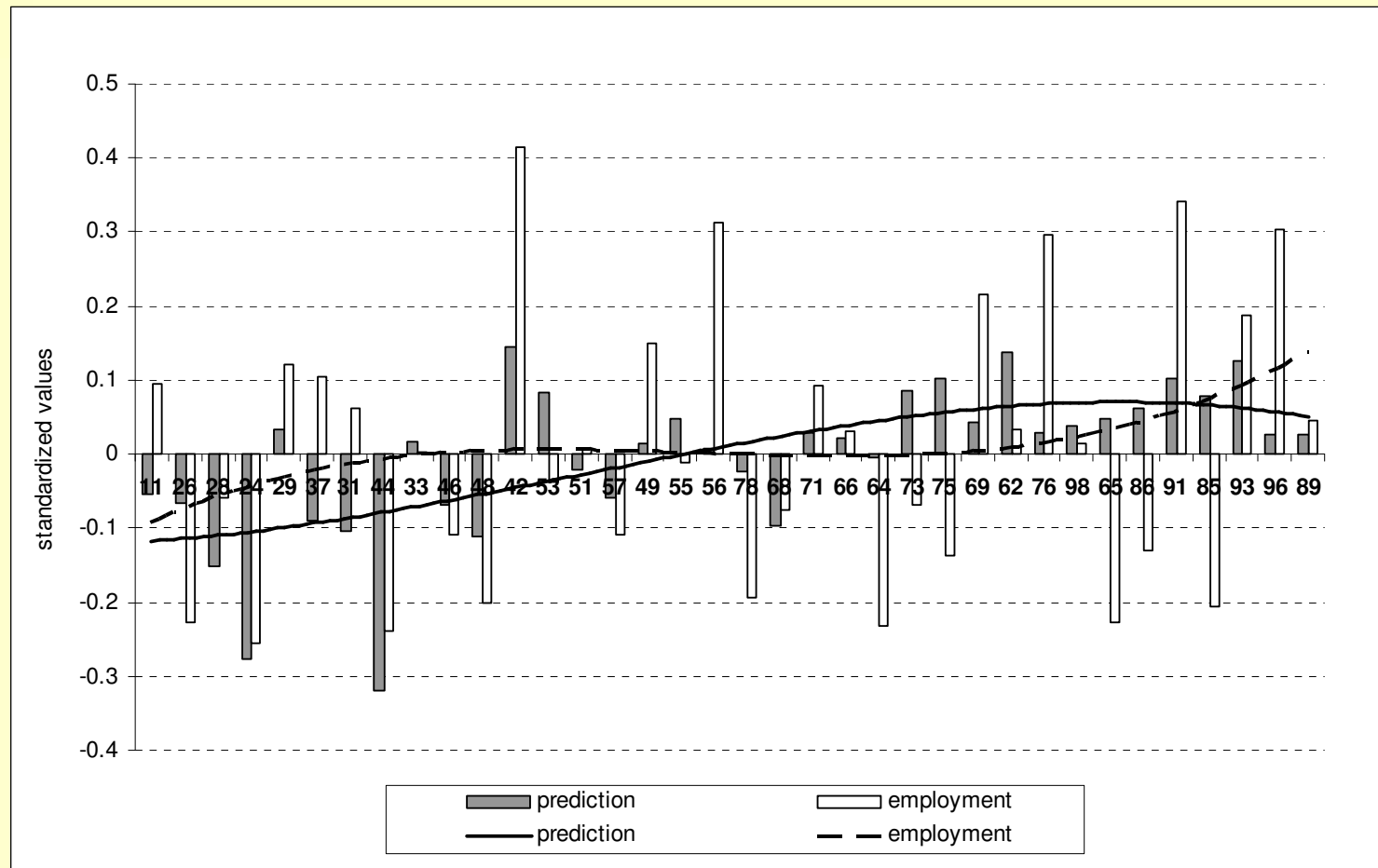
# Connectivity: occ vs. ind



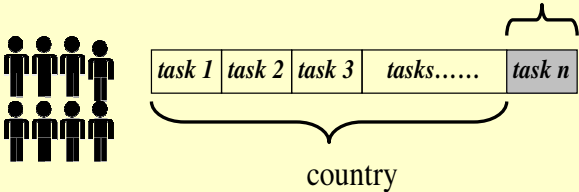
# Employment changes

	(1)	(2)	(3)	(4)
Dependent variable: Change in employment, 1996-2005	OLS	OLS	WLS	WLS
task-industry connectivity	0.084*** (0.022)	0.102*** (0.032)	0.081*** (0.021)	0.074** (0.033)
education 1996		-0.006 (0.043)		0.011 (0.053)
log employment 1996		0.034 (0.024)		0.003 (0.019)
constant	0.012 (0.028)	-0.212 (0.163)	0.031 (0.026)	0.014 (0.152)
Observations	36	36	36	36
R-squared	0.208	0.259	0.246	0.248

# Employment changes



# Space

Production	Trade-off	Measure
	Proximity vs. cost advantages	<ul style="list-style-type: none"> <li>• Occupation-space connectivity</li> <li>• Spatial occupation concentration</li> </ul>

## Occupation-space connectivity

Presence of occ X given presence occ Y

$$osc_i = \sum_{i=1}^{i=36} c_{ii} m_i$$

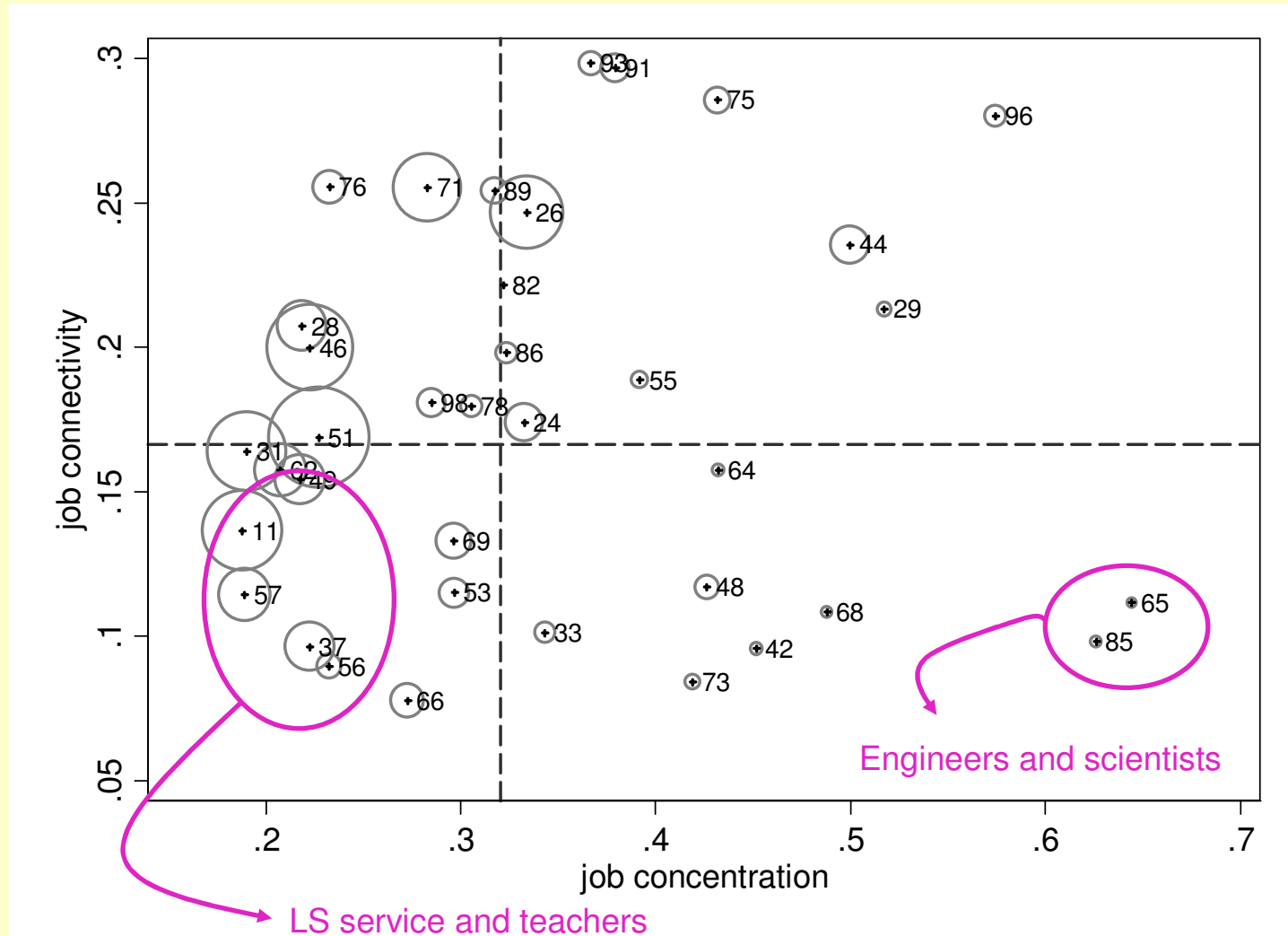
## Spatial occupation concentration

Tradability of jobs: difference between the occupation and population share

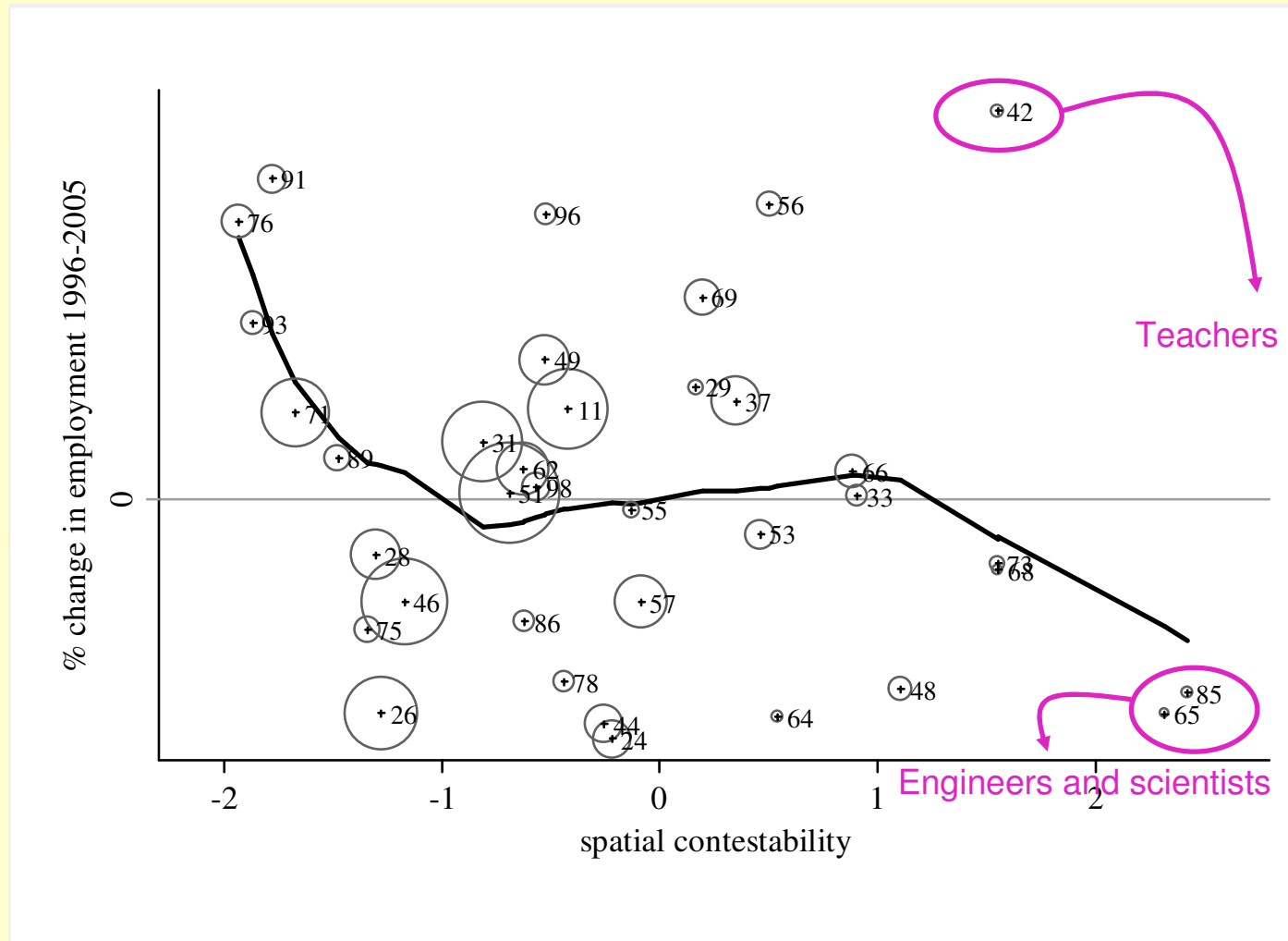
$$soc_v = \sum_{v=1}^{v=17} |occ_v - ps_v|$$



# Concentration and connectivity



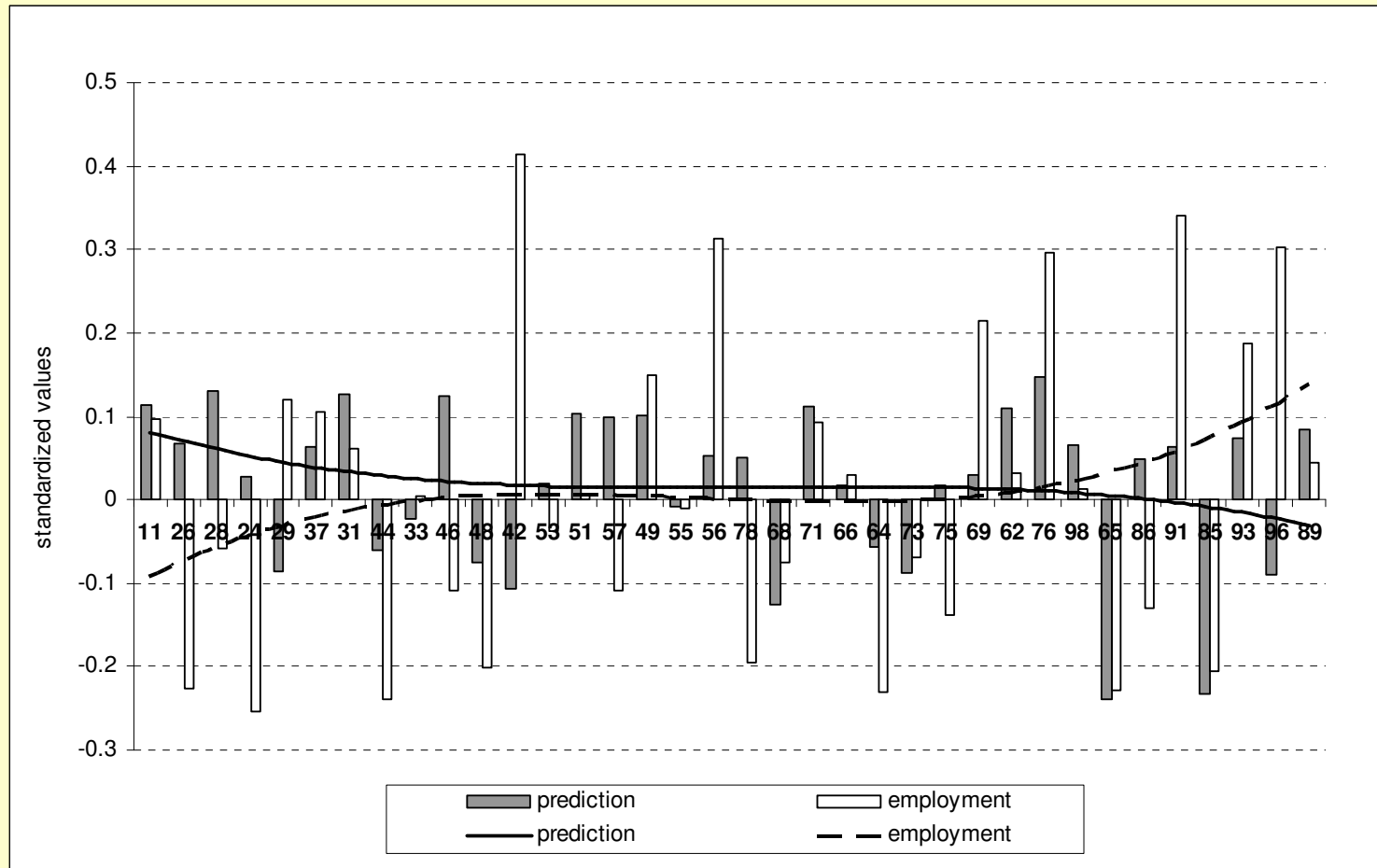
# Contestability



# Employment changes

Dependent variable: Changes in employment, 1996-2005	(1) OLS	(2) WLS	(3) OLS	(4) WLS
job concentration	-0.142** (0.069)	-0.135** (0.058)		
job connectivity	0.039 (0.034)	0.029 (0.029)		
education 1996	0.102*** (0.037)	0.133*** (0.031)	0.118*** (0.034)	0.154*** (0.034)
log employment 1996	-0.049 (0.043)	-0.017 (0.027)	0.020 (0.025)	0.025 (0.019)
log wage 1996	-0.326*** (0.113)	-0.285*** (0.091)	-0.326*** (0.102)	-0.333*** (0.093)
constant	3.078*** (0.966)	2.276*** (0.720)	2.373** (0.880)	2.390*** (0.717)
Observations	36	36	36	36
R-squared	0.364	0.472	0.270	0.411

# Employment changes



# Offshoring

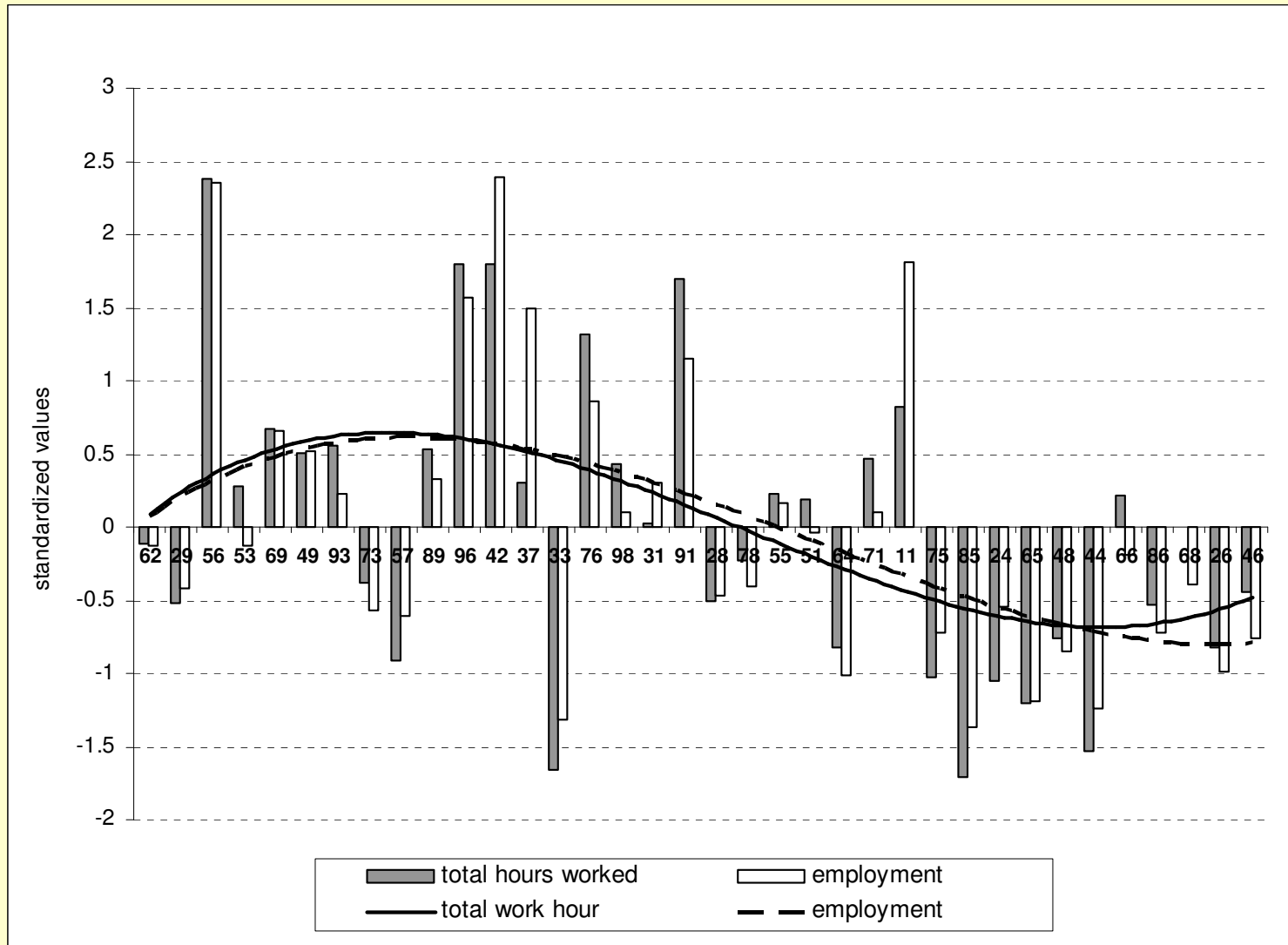
- Relative amount of all imported intermediate output

$$offshoring_i = \sum_{j=1}^{j=70} imp_j c_{ji}$$

$c_{ji}$  is an element of the Leontieff inverse matrix  $(I-A)^{-1}$

$A$  is a  $70 \times 70$  matrix with input-output information about Intermediate purchases

# Offshoring and employment



# Offshoring and employment

	(1)	(2)	(3)
Dependent variable: Changes in offshoring, 1996-2005	OLS	OLS	OLS
task-occupation wage differential	0.001 (0.001)		
task-occupation connectivity	0.016 (0.012)		
task-industry connectivity		0.018 (0.014)	
spatial occupation concentration			0.060** (0.023)
occupation-space connectivity			-0.021 (0.013)
Observations	36	36	36
R-squared	0.089	0.076	0.317

# Will my job be offshored?

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- It depends ...
  - ▶ How well connected are the tasks within your job?
  - ▶ How large is the price differential in your job?
  
  - ▶ When tasks are separated from your job, to what extent will they be outsourced by the firm?
  
  - ▶ How well connected is your job to other jobs?
  - ▶ How concentrated is your job in space?



# Will my job be offshored?

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- High school teacher – no
  - ▶ Worker – no
  - ▶ Firm – no
  - ▶ Space – no
  
- Low-skilled (service) jobs – yes, but no
  - ▶ Worker – yes
  - ▶ Firm – yes
  - ▶ Space – no
  
- High skilled technical jobs – yes
  - ▶ Worker – yes
  - ▶ Firm – ?
  - ▶ Space – yes

# Conclusion

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- Framework
- Empirical measures for division of labour
- Data
- Policy